

INSURANCE & SECURITIES SCHOOL OF COLORADO

7220 West Jefferson Ave, Suite 100
 Lakewood, CO 80235
 (303) 432-3547 (888) 282-7277

COLORADO
Insurance & Securities
Licensing & Continuing Education
July - December 2010

Why us?

- Pass ratios among the **HIGHEST** in CO!
- Insurance Study Materials written specifically to match the CO state exam
 - More live classes than any other school plus 24/7 online access!
 - CO based

WHY GO ANYWHERE ELSE?!!

Ready to start class today?
YOU CAN!
All courses now available as
ONLINE LECTURE PROGRAMS
Enroll online today!



We are a Proud Supporter of:

A "hands-on" lesson in free enterprise.

2010 ENROLLMENT FORM

Student Information

Name _____
 Phone _____
 Mailing Address _____
 City, State ZIP _____
 Email Address _____
 Company: _____

Method of Payment

Money Order enclosed for _____
(we do not accept personal checks)
 Credit Card # _____
 Expiration Date _____
 Billing Zip Code _____
 Cardholder's Name _____

Course Information

Course Title _____	Date _____	Price _____
Course Title _____	Date _____	Price _____

4 Ways to Register

- | | | |
|--|--|---------|
| 1. Call us Monday-Friday, 8am-5pm | 7.60% tax for Home Study Courses ONLY | _____ |
| 2. Enroll online at www.TesTraining.com | Shipping & Handling | \$10.00 |
| 3. Fax this form to (303) 432-3548 | | |
| 4. Mail this form to the Lakewood Office | Total Amount | _____ |

Insurance Licensing Classes

Resident Requirements

You must complete 40 hours of pre-license training for Life insurance, 40 hours for Health insurance and 10 hours for Law. For Property & Casualty you must complete a total of 50 hours of pre-license training. In order for the Insurance & Securities School of Colorado, LLC to submit your course credits to the CO DOI, you must either attend the entire 16 hour lecture class, or you may register as an online or a home study student and complete a monitored exam with a passing score of 70% or better.

Insurance Online Course Information

We are the first school in the nation to replicate a true classroom experience online using streaming and downloadable class sessions!

Each one of our innovative exam prep online video courses includes:

Video Lecture Course - Our full live lecture class delivered in 3 different formats: Streaming, WMV, or MP4 which can be transferred to a video iPod or iPhone for viewing on the go!

Audio Lecture in MP3 - All of the audio from our video sessions provided in streaming and downloadable MP3 format. You can download the sessions to listen to on your mp3 player anywhere you go!

Study Manual in PDF - You can view our exam specific study manual online, or save it to your hard drive and print it off to be used as a hard copy to take notes while watching the video lecture sessions.

For more information, please visit our website at www.TesTraining.com

Steps to Obtain Your Colorado Insurance License

1. **Call us** at (303) 432-3547 or (888) 282-7277 to register for your class. Study materials will be sent to you via UPS the day you register. Payment is required at time of registration. Please register at least 3 days before the first day of desired class.
2. **Call Pearson VUE** at (800) 274-2616 to set up your state exam the day you set up your lecture class. The test is done on a space available basis, and does get booked up at times. **Our Provider number is 50275.** They have 7 testing locations throughout Colorado. We suggest testing 2-5 days after completion of your insurance course.
3. **Pre-study.** The more you have gone over the materials before your class, the more comfortable you will feel in the classroom.
4. **Attend your lecture class.** We will submit your credits to the state only upon your complete attendance of your lecture class. Class starts PROMPTLY at 8am and ends at 5pm.
5. **Study, study, study!** We would like you to get a score of 90% or better on any and all practice exams that you have, both in your book and on your exam simulation disk. You need a 70% to pass your state exam.
6. **Pass your exam!** In order to become licensed, students must have completed the entire pre-licensing course.

Please register a minimum of 3 business days before your desired class date to ensure sufficient shipping, pre-studying time, and space availability (class sizes are limited). Your cooperation is greatly appreciated!

LIFE, ACCIDENT & HEALTH	Day 1: Life & Law Day 2: Health & Law		NOTICE: State law requires full course attendance. Any student arriving late or leaving early will not receive credit for class (will <u>not</u> receive pre-licensing certificate).			
	July	August	September	October	November	December
Lakewood Jefferson West Bldg. 7220 West Jefferson Ave., Suite 100 Class Times <u>Life & Health</u> Day 1 & 2: 8am - 5pm <u>Life Only</u> Day 1: 8am - 5pm <u>Health Only</u> Day 1: 8-9:30am, Day 2: 8am - 5pm <u>Health Only in CO Springs</u> Day 1: 3-5pm, Day 2: 8am - 5pm	9 & 12 14 & 15 17 & 18 (weekend) 23 & 26 30 & Aug 2	7 & 8 (weekend) 11 & 12 19 & 20 31 & Sep 1	8 & 9 16 & 17 25 & 26 (weekend) 29 & 30	2 & 3 (weekend) 6 & 7 12 & 13 22 & 25 29 & Nov 1	3 & 4 13 & 14 (weekend) 19 & 22	1 & 2 11 & 12 (weekend) 17 & 20 28 & 29
Colorado Springs 5725 Mark Dabbling Blvd.	24 & 25 (weekend)	14 & 15 (weekend)	11 & 12 (weekend)	23 & 24 (weekend)	20 & 21 (weekend)	18 & 19 (weekend)
PROPERTY & CASUALTY	Day 1: Property Day 2: Casualty		NOTICE: State law requires full course attendance. Any student arriving late or leaving early will not receive credit for class (will <u>not</u> receive pre-licensing certificate).			
	July	August	September	October	November	December
Lakewood Jefferson West Bldg. 7220 West Jefferson Ave., Suite 100 Class Times P&C: 8am-5pm, both days	10 & 11 (weekend)	16 & 17 28 & 29 (weekend)	20 & 21	9 & 10 (weekend)	6 & 7 (weekend) 17 & 18	4 & 5 (weekend)

*Schedule is subject to change

Lecture Course Tuition Rates

Insurance

L&H Complete Package	\$189
Includes the 2-day Class, Books, Exam Disk, Audio CD, DVD, and Online Access for 60 days.	
L&H Class with Exam Disk	\$169
Includes the 2-day Class, Books, and Exam Disk	
L&H Class with books only	\$149
L&L or H&L Complete Package	\$159
Includes the Class, Books, Exam Disk, Audio CD, DVD, and Online Access for 60 days..	
L&L or H&L Class with books only	\$129
P&C or Personal Lines Complete Package	\$199
Includes the 2-day Class, Books, Exam Disk, Audio CD, DVD, and Online Access for 60 days.	
P&C or Personal Lines Class with Exam Disk	\$179
Includes the 2-day Class, Books, and Exam Disk	
P&C or Personal Lines Class with books only	\$159
*Personal Lines Classes are held on the same days as P&C classes	

You can now save \$10 by registering for 2 courses at the same time!

Offer valid for single-student registration only, no discounts for multiple students registering for 1 course each.

Home Study Tuition Rates

Insurance

L&H Complete HS Package	\$159
Includes Books, Exam Disk, Audio CD and DVD	
L&H HS with Exam Disk	\$129
Includes Books and Exam Disc	
L&H HS with books only	\$109
L&L or H&L Complete HS Package	\$129
Includes Books, Exam Disk, Audio CD and DVD	
L&L or H&L HS with books only	\$109
P&C or Personal Lines Complete HS Package	\$159
Includes Books, Exam Disk, Audio CD and DVD	
P&C or Personal Lines HS with Exam Disk	\$129
Includes Books and Exam Disc	
P&C or Personal Lines HS with books only	\$109
Surplus Lines Study Manual	\$50
Credit Exam Study Manual - please call us first	\$50

Note: Package prices are only available at the time of initial enrollment. To purchase any additional study aids please contact our office directly. You may repeat any class, at no additional charge, within 6 months of initial enrollment.

Insurance Continuing Education Courses - ONLINE, LECTURE, or HOME STUDY

L&H Approved Home Study CE - \$59, including grading
Variable Annuities - 21 hours
Mutual Funds & Variable Contracts - 27 hours
Principles of L&H - 28 hours
Principles of P&C - 32 hours

P&C Approved Home Study CE - \$59, including grading
Principles of P&C - 32 hours

Ethics Approved Home Study CE - \$59, including grading
Ethics & The Sale - 9 hours
Ethics & Customer Service - 10 hours

LTC-General Home Study CE - \$59, including grading
LTC Handbook - 8 hours of LTC and 35 hours of Ins. CE!

Securities

Series 6 Complete Package	\$199
Includes the 2-day Class, Books, Exam Disk, Audio CD, DVD, and Online Access for 60 days.	
Series 6 Class with Exam Disk	\$179
Includes the 2-day Class, Books, and Exam Disk	
Series 6 Class with books only	\$159
Series 63 Complete Package	\$79
Includes the 1/2 day Class, Books, Exam Disk, Audio CD, DVD, and Online Access for 60 days.	
Series 63 Class with Exam Disk	\$69
Includes the 1/2 day Class, Books, and Exam Disc	
Series 63 Class with books only	\$59
Additional Study Aids	
Prices if not purchased as part of the package:	
Audio CD with Key Facts	\$ 29
DVD	\$ 29
CD-Rom*, exam simulation disk	\$ 29
*Not compatible w/ Macintosh	

Note: Package prices are only available at the time of initial enrollment. To purchase any additional study aids please contact our office directly. You may repeat any class, at no additional charge, within 6 months of initial enrollment.

Securities

Series 7 Complete HS Package	\$219
Includes Books, Exam Disc, Audio CD and DVD	
Series 7 HS with Exam Disk	\$199
Includes Books and Exam Disc	
Series 7 HS with books only	\$189
Series 6 Complete HS Package	\$159
Includes Books, Exam Disk, Audio CD and DVD	
Series 6 HS with Exam Disk	\$129
Includes Books and Exam Disc	
Series 6 HS with books only	\$109
Series 24 Complete HS Package	\$159
Includes Books and Exam Disc	
Series 24 HS with books only	\$129
Series 26 HS with Books only	\$129
Series 63 Complete HS Package	\$59
Includes Books, Exam Disk, Audio CD and DVD	
Series 65 or 66 Complete HS Package	\$159
Includes Books and Exam Disc	
Series 65 or 66 HS with books only	\$129

CE Lecture Classes - For class dates please refer to our pre-licensing schedule.
Any 4 hour course - \$49, 8 hrs - \$69, 12 hrs - \$89,
16 hrs - \$109, 20 hrs - \$129

WE NOW OFFER ONLINE CE COURSES !!!

- Large variety of CE courses for both Insurance & CFP
- You can choose anywhere from 3 to 35 hours
- Combination courses which include ethics and general hours in one!
- Prices range from \$19.95 - \$39.95

For a complete course listing and to enroll, please visit our website at www.TesTraining.com, click on Ins. CE Online.

Steps to Obtain Your Securities License

1. **Submit the U-4 form** to your compliance department. A window to take the exam will open up upon successful review of your U-4 by the FINRA.
2. **Call us** at (303) 432-3547 or (888) 282-7277 to register for your class. We recommend you register a minimum of one week prior to your intended class days. Further in advance is always encouraged. Study materials will be sent to you via UPS the day you register. Payment is required at time of registration.
3. As soon as your window is open, you must **call Prometric or Pearson VUE** to set up an appointment for your test. We would like you to set up your securities exam within one week of completion of your course, not the day after you finish class. You will still be tired from all of your hard work. **Prometric can be reached at (800) 578-6273** or online at www.prometric.com. **Pearson VUE can be reached at (866) 396-6273** or online at www.pearsonvue.com.
4. **Pre-study.** The more you have gone over the materials before your class, the more comfortable you will feel in the classroom setting.
5. **Attend your lecture class** (or review session if you are home study). All classes start PROMPTLY at 8am.
6. **Study, study, study.** We would like you to get a score of 90% or better on all practice exams that you have, both in your book and on your exam simulation disk. You need a 70% on your FINRA exam.
7. **Pass your exam!**

CLASS INFORMATION	July	August	September	October	November	December
SERIES 6 Investment Company/Variable Contracts Limited Rep. 2 day Class 8am-5pm Both Days	20 & 21	Lecture Available Online	13 & 14	19 & 20	9 & 10	7 & 8
SERIES 63 State Law Exam 1/2 day class: 8am-Noon	Lecture Available Online	Lecture Available Online	Lecture Available Online	26	Lecture Available Online	14
SERIES: 6, 7, 24, 26, 53, 63, 65, 66 Lecture Available Online 24/7!	Lecture Available Online	Lecture Available Online	Lecture Available Online	Lecture Available Online	Lecture Available Online	Lecture Available Online

*Schedule is subject to change

Testimonials from our Online Securities Courses

- "Passed the 65 on the first try. Also tried the 63 on the same day and passed that as well just with what I had learned on the Series 65 course. Now on to the Series 6."*
 Pamela - California (Series 65 student)
- "I just wanted to let you know that I passed the Series 24 on my first attempt using only your class. Thank you so much for responding quickly to all my questions. I have now used some form of TesTeachers to pass my 65, 7, and 24. I will be recommending your courses to everyone. Thanks again!"*
 Marc - Arkansas (Series 24 student)
- "I wanted to let you know that I took the Series 53 today and did not use any other study material from other companies. I got a 73% on the exam which is passing. As far as feedback for you, your material covered basically everything on the exam. It was definitely a tough test and a lot of the answers were similar in nature. Thanks again for the assistance."*
 Troy - Pennsylvania (Series 53 student)

Testimonials from our CO Live Courses

- "One of the most helpful courses I have ever attended! Worth every penny!!"*
 - Dan (Ed's L&H student)
- "Course helped you prepare & pass the test. Thank you Jody"*
 - Heath (P&C student)
- "Thanks SO much (Suzy)! The test would have been much harder w/ out you!"*
 - Traci (P&C student)
- "Great teacher, knowledge taught was very applicable to passing the test! Thank you!"*
 - Brad (Ed's Health student)
- "Ed was great I'd recommend him to anyone looking to pass the Series 6!!!!!"*
 - Larry (Series 6 student)
- "Exam was hard but passed 1st time thru. Thanks"*
 - John (Jody's P&C student)
- "You guys are the best - Series 7 next!"*
 - Mary (Suzy's P&C student)

