

INSURANCE & SECURITIES SCHOOL OF COLORADO

7220 West Jefferson Ave, Suite 120
 Lakewood, CO 80235
 (303) 432-3547 (888) 282-7277

COLORADO
Insurance & Securities
Licensing & Continuing Education
JANUARY - JUNE 2012

WHY US?

- Pass ratios among the **HIGHEST** in CO!
- Insurance Study Materials written specifically to match the CO state exam
- More live classes than any other school plus 24/7 online access!
- CO based

WHY GO ANYWHERE ELSE?!!

Ready to start class today?
YOU CAN!
All courses now available as
ONLINE LECTURE PROGRAMS
Enroll online today!



We are a Proud Supporter of:
 A "hands-on" lesson in
 free enterprise.

Testimonials from our CO Live Courses

- "(...) I thought your class was great. You really know your "stuff" very well, and your delivery is great. Keep it up!" - Roger (Suzy's P&C)
- "Thanks to everyone, especially Ed. The class was very interesting and well organized. I passed my test on the first try! I couldn't have done it without the course and materials." - Jeremy (L&H)
- "I would like to thank Ed/Suzy on getting me ready to take the exams. With English being my second language you guys made this very easy to digest " - Jamie (L&H and P&C)
- "YAY for Ed!!! I passed the test. The class and study material were great preparation! Thanks TesTraining!" - Clayton (P&C)
- "Instruction was exactly what I needed to pass the exam. Exceptional!!" - Martha (Suzy's P&C)
- "Ed, I wanna thank you for such a fabulous job teaching. Not only did I pass the test, but in 1 1/2 hrs. Thanks again." - Arianna (L&H)



Testimonials from our Online Securities Courses

- "I passed the 63 today with a 88%!! I passed the 6 a month ago with testteachers also!! This program is spot on for studying! READ THE SECTIONS!! The Key Facts and the online practice exams will really help!! The study guide is right on, too!! I will refer this course to everyone preparing for their license(s)!!! Thank you, testteachers!" - Melissa - Arkansas (Series 6 & 63)
- "Thank you all so much. I took the Series 65 exam 2 years ago with another company's outdated material and, needless to say, it was a disaster. I studied your material, online videos, and practice exams and passed it the first attempt today. Can't tell you how nice the drive home was knowing I had passed. Thank you all so much. I would recommend your materials and plan any day to anyone! I will be taking more exams for other licenses in the future and this is where I will be for the studies!" - Daniel - Indiana (Series 65)
- "The Series 7 Class was vital part of me passing my Series 7 Exam. Thanks especially for the help with Options. Thanks." - Philip - New Mexico (Series 7)

INSURANCE

CO Resident Insurance Licensing Requirements

Life, Accident & Health: you must complete 40 hrs of pre-licence training for Life insurance, 40 hrs for Accident & Health insurance and 10 hrs for Law.
Property & Casualty: you must complete a total of 50 hrs of pre-licence training.
 In order for ISSC to submit your course credits to the CO DOI, you must either attend the entire 16- hour lecture class and pass all class quizzes, or you may register as an online or a home study student and complete a monitored exam with a passing score of at least 70%.

Steps to Obtain Your Colorado Insurance License

1. **Call us at (303) 432-3547 or (888) 282-7277** to register for your course. Study materials will be sent to you via UPS the day you register. Payment is required at time of registration. Please register at least 3 days before the first day of desired class. You may also register online at www.TesTraining.com or in person at 7220 W Jefferson Ave, suite 120 in Lakewood.
2. **Call Pearson VUE at (800) 274-2616** to set up your state exam the day you set up your lecture class. The test is done on a space available basis, and does get booked up at times. You will need to provide them with your course completion date (lectures - last day of class; home study or online - estimated date of completion) and our **Provider Number**, which is **50275**. They have 7 testing locations throughout Colorado. We suggest testing 2-5 days after completion of your insurance course.
3. **Pre-study.** The more you have gone over the materials before your class, the more comfortable you will feel in the classroom.
4. **Attend your lecture class and pass class quizzes.** We will submit your credits to the state only upon your complete attendance of the lecture class. All classes start PROMPTLY at 8am. State law requires full course attendance & score of at least 70% on ALL class quizzes. Any student who fails class quizzes will be given a “take home” test or can retake the class quizzes by repeating the course (at no charge for up to 6 months).
5. **Study, study, study!** We would like you to get a score of 90% or better on any and all practice exams that you have, both in your book and on your exam simulation disk. You need a 70% to pass your state exam.

Please register a minimum of 3 business days before your desired class date to ensure sufficient shipping, pre-studying time, and space availability (class sizes are limited). Your cooperation is greatly appreciated!

LIFE, ACCIDENT & HEALTH	Day 1: Life & Law Day 2: Health & Law		NOTICE: <u>State law requires</u> full course attendance & score of at least 70% on ALL class quizzes. Any student who fails class quizzes will be given a “take home” test or can retake the class quizzes by repeating the course (at no charge for up to 6 months).			
	January	February	March	April	May	June
7220 W Jefferson Ave., Suite 120 Lakewood, CO 80235 Class Times: <u>Life & Health</u> Day 1 & 2: 8AM - 5PM <u>Life Only Course</u> Day 1: 8AM - 5PM <u>Health Only Course</u> Day 1: 8AM - 9:30AM Day 2: 8AM - 5PM	6 & 9 (Fri & Mon) 14 & 15 (Sat & Sun) 17 & 18 (Tue & Wed) 20 & 23 (Fri & Mon) 27 & 30 (Fri & Mon)	3 & 6 (Fri & Mon) 11 & 12 (Sat & Sun) 17 & 20 (Fri & Mon) 24 & 27 (Fri & Mon)	3 & 4 (Sat & Sun) 9 & 12 (Fri & Mon) 16 & 19 (Fri & Mon) 23 & 26 (Fri & Mon) 30 & April 2 (Fri & Mon)	6 & 9 (Fri & Mon) 14 & 15 (Sat & Sun) 17 & 18 (Tue & Wed) 20 & 23 (Fri & Mon) 27 & 30 (Fri & Mon)	5 & 6 (Sat & Sun) 8 & 9 (Tue & Wed) 11 & 14 (Fri & Mon) 18 & 21 (Fri & Mon) 24 & 25 (Thu & Fri)	1 & 4 (Fri & Mon) 8 & 11 (Fri & Mon) 15 & 18 (Fri & Mon) 23 & 24 (Sat & Sun) 29 & July 2 (Fri & Mon)
PROPERTY & CASUALTY	Day 1: Property Day 2: Casualty		NOTICE: <u>State law requires</u> full course attendance & score of at least 70% on ALL class quizzes. Any student who fails class quizzes will be given a “take home” test or can retake the class quizzes by repeating the course (at no charge for up to 6 months).			
	January	February	March	April	May	June
7220 West Jefferson Ave., Suite 120 Lakewood, CO 80235 Class Times: 8AM - 5PM, both days	21 & 22 (Sat & Sun)	9 & 10 (Thu & Fri)	10 & 11 (Sat & Sun)	12 & 13 (Thu & Fri)	19 & 20 (Sat & Sun)	21 & 22 (Thu & Fri)

*Schedule is subject to change

INSURANCE

LECTURE

Life, Accident & Health Complete Package	\$189	Life Only Complete Pkg	\$159
Includes the 2-day Class, Books, Exam Disc*, Audio CD, DVD, and Online Access for 60 days		Includes the Class, Books, Exam Disc*, Audio CD, DVD, and Online Access for 60 days	
L&H Class with Exam Disc*	\$169	Life Only Class with Books	\$129
Includes the 2-day Class, Books, and Exam Disc*			
L&H Class with Books	\$149	Accident & Health Complete Pkg	\$159
		Includes the Class, Books, Exam Disc*, Audio CD, DVD, and Online Access for 60 days	
Property & Casualty Complete Package	\$199	Accident & Health Class with Books	\$129
Includes the 2-day Class, Books, Exam Disc*, Audio CD, DVD, and Online Access for 60 days			
P&C Class with Exam Disc*	\$179		
Includes the 2-day Class, Books, and Exam Disc*			
P&C Class with Books	\$159		

*Not compatible w/ Macintosh
 Note: Package prices are only available at the time of initial enrollment. To purchase any additional study aids please contact our office directly. You can repeat any class, at no additional charge, within 6 months of initial enrollment.

HOME STUDY

Life, Accident & Health Complete HS Pkg	\$159	Property & Casualty Complete HS Package	\$159
Includes Books, Exam Disc*, Audio CD and DVD		Includes Books, Exam Disc*, Audio CD and DVD	
L&H HS with Exam Disc*	\$129	P&C HS with Exam Disc*	\$129
Includes Books and Exam Disc*		Includes Books and Exam Disc*	
L&H HS with Books	\$109	P&C HS with Books	\$109
Life OR Accident & Health Compl. HS Pkg	\$129		
Includes Books, Exam Disc*, Audio CD and DVD			
Life OR Accident & Health HS with Books	\$109		

All Home Study courses will be charged 7.6% tax.

*Not compatible w/ Macintosh

ONLINE

Life, Accident & Health	\$149	Property & Casualty	\$159
Includes a 60-day access to our PDF manual & lecture videos		Includes a 60-day access to our PDF manual & lecture videos	
Life OR Accident & Health	\$129		
Includes a 60-day access to our PDF manual & lecture videos			

Online course prices are subject to change

We are the first school in the nation to replicate a true classroom experience online using streaming and downloadable class sessions!

Each one of our innovative exam prep online video courses includes:

Video Lecture Course - Our full live lecture class delivered in 3 different formats: Streaming, WMV, or MP4 which can be transferred to a video iPod or iPhone for viewing on the go! **Audio Lecture in MP3** - All of the audio from our video sessions provided in streaming and downloadable MP3 format. You can download the sessions to listen to on your MP3 player anywhere you go! **Study Manual in PDF** - You can view our exam specific study manual online or save it to your hard drive and print it off to be used as a hard copy to take notes while watching the video lecture sessions.

3 Ways to Register

Online at www.TesTraining.com

Phone (303) 432-3547
 Monday - Friday, 8AM - 5PM

**In person at 7220 W Jefferson Ave,
 Suite #120 in Lakewood**

You can now save \$10 by registering for 2 lecture or home study courses at the same time!

Offer valid for single-student registration only, no discounts for multiple students registering for 1 course each.

ADDITIONAL STUDY TOOLS

Audio CD with Key Facts	\$25
DVD	\$25
Exam Simulation Disc (not compatible w/ Macintosh)	\$25

All additional study tools will be charged 7.6% tax.

SECURITIES

HOME STUDY/ONLINE

Series 6 Complete <u>HS & Online Package</u>	\$244	Series 24 Complete <u>HS & Online Package</u>	\$248
Includes Book, Exam Disc*, Audio CD, DVD, and Online Access for 60 days		Includes Book, Exam Disc* and Online Access for 60 days	
Series 6 Complete HS Package	\$159	Series 24 Complete HS Package	\$159
Includes Book, Exam Disc*, Audio CD and DVD		Includes Book and Exam Disc*	
Series 6 HS with Exam Disc*	\$129	Series 26 Complete <u>HS & Online Package</u>	\$224
Includes Book and Exam Disc*		Includes Book and Online Access for 60 days	
Series 6 HS with Book	\$109	Series 26 HS with Book	\$129
Series 7 Complete <u>HS & Online Package</u>	\$318	Series 63 Complete <u>HS & Online Package</u>	\$118
Includes Books, Exam Disc*, Audio CD, DVD, and Online Access for 60 days		Includes Book, Exam Disc*, Audio CD, DVD and Online Access for 60 days	
Series 7 Complete HS Package	\$219	Series 63 Complete HS Package	\$59
Includes Books, Exam Disc*, Audio CD and DVD		Includes Book, Exam Disc*, Audio CD and DVD	
Series 7 HS with Exam Disc*	\$199	Series 65 or 66 Complete <u>HS & Online Pkg</u>	\$280
Includes Books and Exam Disc*		Includes Book, Exam Disc*, DVD, Online Access for 60 days	
Series 7 HS with Books	\$189	Series 65 or 66 Complete HS Package	\$159
		Includes Book, Exam Disc* and DVD	
		Series 65 or 66 HS with Book	\$129

All Home Study courses will be charged 7.6% tax.

*Not compatible w/ Macintosh

ONLINE

All online courses include a 60-day access to our PDF manuals, practice exams & lecture videos

Series 6	\$125	Series 24	\$149	Series 63	\$49
Series 7	\$149	Series 26	\$125	Series 65	\$125
		Series 53	\$249	Series 66	\$125

Online course prices are subject to change

INSURANCE CONTINUING EDUCATION

LECTURE

L&H Approved CE Lecture Classes

Pre-licensing L&H class - 4, 8, or 12 hours

P&C Approved CE Lecture Classes

Pre-licensing P&C class - 4, 8, or 12 hours

Any 4-hour course - \$49, 8 hrs - \$69, 12 hrs - \$89, 16 hrs - \$109, 20 hrs - \$129, 24 hrs - \$149

For class dates please refer to our pre-licensing schedule.

HOME STUDY

L&H Approved Home Study CE

Variable Annuities - 21 hours
Mutual Funds & Variable Contracts - 27 hours
Principles of L&H - 28 hours

Ethics Approved Home Study CE

Ethics & The Sale - 9 hours
Ethics & Customer Service - 10 hours

P&C Approved Home Study CE

Principles of P&C - 32 hours

LTC-General Home Study CE

LTC Handbook - 8 hours of LTC and 35 hours of Insurance CE, 43 hours total!

All Home Study courses are \$59 plus tax, including grading of the final exam.

ONLINE

- Large variety of CE courses for both Insurance & CFP including **4-hr NAIC Annuity Suitability** and **8-hr LTC General**
 - You can choose anywhere from 3 to 30 hours
 - Combination courses which include ethics and general hours in one!
 - Prices range from \$7.95 - \$35 per course, or \$39.95 for Unlimited Package

For a complete course listing and to enroll, please visit our website at www.TesTraining.com, click on Insurance CE Online.

Online course prices are subject to change

(303) 432-3547

• www.TesTraining.com

• (888) 282-7277